

# 202

# ANNUAL REPORT

**INTERNATIONAL AGRI-CENTER®** 

April 1, 2023 - March 31, 2024

# **MISSION + PURPOSE**

### **MISSION**

We exist to promote the advancement of agricultural education, knowledge, research, and food production throughout the world

We achieve our mission through AgVentures!® Learning Center, World Ag Expo®, California Antique Equipment Show™, IAC Livestock & Equestrian Complex shows and events.

We trust dedicated volunteers, staff, and business partners to plan and share our mission and events every day.

We successfully lived out our mission in the 2023 - 2024 fiscal year and are proud to share our achievements for agriculture in Tulare County and around the world.



### INTERNATIONAL AGRI-CENTER®, INC.

The summary financial statements, which comprise the summary statement of financial position as of March 31, 2024, the summary statement of activities, and summary cash flow statement for the year then ended, are derived from the audited financial statements of International Agri-Center®, Inc. as of and for the year ended March 31, 2024. We expressed an unmodified audit opinion on those audited financial statements in our report dated September 19, 2024.

### SUMMARY FINANCIAL STATEMENTS

The summary financial statements do not contain all the disclosures required by accounting principles generally accepted in the United States of America. Reading the summary financials statements and this auditors' report hereon, therefore, is not a substitute for reading the audited financial statements of International Agri-Center®, Inc. and the auditors' report thereon.

# MANAGEMENT'S RESPONSIBILITY FOR THE SUMMARY FINANCIAL STATEMENTS

Management is responsible for the preparation of the summary financial statements in accordance with the accounting principles generally accepted in the United States of America.

### **AUDITOR'S RESPONSIBILITY**

Our responsibility is to express an opinion about whether the summary financial statements are consistent, in all material respects, with the audited financial statements based on our procedures, which were conducted in accordance with auditing standards generally accepted in the United States of America. The procedures consisted principally of comparing the summary financial statements with the related information in the audited financial statements from which summary financial statements have been derived and evaluating whether the summary financial statement are prepared in accordance with accounting principles generally accepted in the United States of America.

### **OPINION**

In our opinion, the summary financial statements of the International Agri-Center®, Inc. as of and for the year ended March 31, 2024, referred to above are consistent, in all material respects, with the audited financial statements from which they have been derived, in accordance with accounting principles generally accepted in the United States of America.

M. Green and Company LLP Visalia, CA | September 19, 2024

# WORLD AG EXPOR DEMOGRAPHICS

2.6 MILLION SQ FT EXHIBIT SPACE

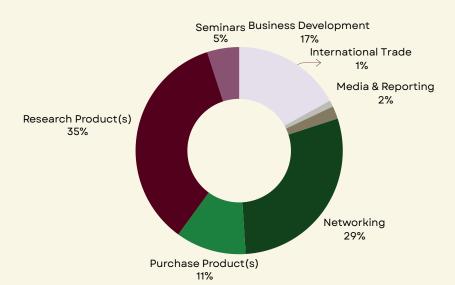




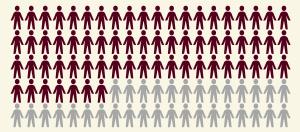




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### **PURCHASING AUTHORITY**



50% YES 17% MAKE DECISIONS

### SECTOR OF AG

- 15% Dairy & Livestock
- 7 12% Vines/Trees
- 10% Machinery/Implements
- 10% Technology
- 8% Tools/Supplies
- 7% Government
- 7% Processing/Manufacturing / 2% Alternative Energy

- 7% Row Crops
- 5% Crop Protection
- 5% Media
- 4% Irrigation
- 4% Hay/Forage
- 4% Finance/Insurance

## **SUMMARY FINANCIAL STATEMENTS**

AS OF AND FOR THE YEAR ENDED MARCH 31, 2024

| SUMMARY STATEMENT OF FINANCIAL POSITION Current assets Property and equipment, net of accumulated depreciation Other assets Total Assets  | \$ 4,523,355<br>18,251,543<br>60,200<br><b>\$ 22,835,098</b>   |
|---|--|
| Current liabilities Long-term liabilities Net assets Total liabilities and net assets   | \$ 1,598,116<br>3,711,629<br>17,525,353<br><b>\$ 22,835,098</b>  |
| SUMMARY STATEMENT OF ACTIVITIES REVENUES AND GAINS  | ¢ 7540720  |
| World Ag Expo® Facility Rental Learning Center California Antique Farm Equipment Show® Freeway Sign Farming Livestock & Equestrian Complex General administration Net investment income Interest Income Dividend Income Gain on disposal of assets Total Revenue            | \$ 7,549,729<br>921,385<br>62,236<br>61,025<br>11,036<br>157,174<br>362,510<br>186,829<br>109,788<br>18,764<br>145,075<br>21,492<br>\$ 9,607,043 |
| EXPENSES AND LOSSES  Program services  Support services, management, and general  Total Expenses  Total increase in net assets  | \$ 6,669,212<br>1,572,215<br>\$ 8,241,427<br>1,365,616   |
| Net assets, April 1, 2023<br>Net assets, March 31, 2024   | 16,159,737<br>\$ 17,525,353  |
| SUMMARY STATEMENT OF CASH FLOWS  Net cash provided by operating activities  Net cash provided by investing activities  Net cash provided by financing activities  Net decrease in cash  Cash and cash equivalents, April 1, 2023  Cash and cash equivalents, March 31, 2024 | \$ 2,340,973<br>(2,236,016)<br>(216,693)<br><b>\$ (111,736)</b><br>1,892,802<br><b>\$ 1,781,066</b>  |